

Highway boosts regional management team

14 February 2008 – Broker-only insurer Highway Insurance has appointed Sandra Inglis as Regional Account Manager to cover Scotland, Northern Ireland and Northern England.

Sandra will be responsible for developing broker relationships and working with the underwriting teams to grow the motor and home business in these areas.

Commenting on the appointment Highway's sales and marketing director, Michael Lawrence said: "Sandra's in-depth knowledge of the insurance market, and particularly her own broking experience, leaves her ideally placed to understand broker needs and work closely with them to build profitable relationships with Highway."

Sandra has 19 years experience within the insurance broker market. Her most recent position was area manager for broker Nelson Jordan & Co where her responsibilities included developing insurer relationships, FSA compliance, negotiation of new schemes with insurers and the management & training of staff.

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Notes to Editors

Highway Insurance

Established more than 50 years ago as a motor insurance specialist, Highway has consistently focused its business on relationships with insurance brokers and other intermediaries. In 2003, Highway exited Lloyd's and now underwrites both standard and specialist motor insurance exclusively through Highway Insurance Company Limited.

Today, Highway is the Insurer of Choice for motor and is one of the UK's most profitable motor insurers. The company employs over 400 staff and operates from four locations in the UK. Commitment to long-term partnerships is fundamental to its success. Working closely with their 2,500 intermediaries Highway provides competitively priced, well serviced, efficiently distributed solutions.